

<b>Detailed Monthly Revenue Figures (By Category)</b>													
	<u>YTD</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>
<b>This Year</b>													
<u>Gross Revenues</u>													
Roadside - Billboards	\$ 45,986,887	\$ 14,639,075	\$ 14,387,491	\$ 16,960,321	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Roadside - Other	\$ 49,695,582	\$ 14,134,417	\$ 16,983,219	\$ 18,577,946	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Transport	\$ 21,139,774	\$ 6,551,604	\$ 6,428,630	\$ 8,159,540	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Retail/ Lifestyle/Other	\$ 19,826,835	\$ 4,955,784	\$ 5,904,158	\$ 8,966,893	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ 136,649,078	\$ 40,280,880	\$ 43,703,498	\$ 52,664,700	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<u>Net Revenues</u>													
Roadside - Billboards	\$ 42,270,158	\$ 13,471,628	\$ 13,240,658	\$ 15,557,872	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Roadside - Other	\$ 45,282,441	\$ 12,852,378	\$ 15,425,393	\$ 17,004,670	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Transport	\$ 19,504,156	\$ 6,019,330	\$ 5,917,258	\$ 7,567,568	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Retail/ Lifestyle/Other	\$ 18,051,461	\$ 4,525,684	\$ 5,382,871	\$ 8,142,906	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ 125,108,216	\$ 36,869,020	\$ 39,966,180	\$ 48,273,016	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Last Year</b>													
<u>Gross Revenues</u>													
Roadside - Billboards	\$ 46,878,182	\$ 15,862,499	\$ 14,525,790	\$ 16,489,893	\$ 13,895,727	\$ 14,886,474	\$ 14,838,016	\$ 15,264,113	\$ 16,241,286	\$ 16,835,205	\$ 19,723,913	\$ 18,296,540	\$ 19,633,901
Roadside - Other	\$ 49,357,604	\$ 14,180,120	\$ 15,634,501	\$ 19,542,983	\$ 15,577,020	\$ 16,982,798	\$ 17,400,964	\$ 15,236,393	\$ 18,447,561	\$ 19,794,510	\$ 22,361,730	\$ 22,145,157	\$ 20,630,899
Transport	\$ 21,322,315	\$ 6,329,368	\$ 6,647,330	\$ 8,345,617	\$ 7,063,140	\$ 8,061,614	\$ 7,971,878	\$ 7,155,839	\$ 7,281,461	\$ 7,148,332	\$ 8,696,646	\$ 9,144,225	\$ 9,417,586
Retail/ Lifestyle/Other	\$ 17,260,131	\$ 4,167,773	\$ 4,877,756	\$ 8,214,602	\$ 7,251,297	\$ 8,153,551	\$ 6,966,887	\$ 7,289,084	\$ 7,834,157	\$ 6,985,994	\$ 8,982,671	\$ 11,425,287	\$ 9,036,850
	\$ 134,818,232	\$ 40,539,760	\$ 41,685,377	\$ 52,593,095	\$ 43,787,184	\$ 48,084,437	\$ 47,177,745	\$ 44,945,429	\$ 49,804,465	\$ 50,764,041	\$ 59,764,960	\$ 61,011,209	\$ 58,719,236
<u>Net Revenues</u>													
Roadside - Billboards	\$ 42,967,003	\$ 14,544,266	\$ 13,329,597	\$ 15,093,140	\$ 12,780,972	\$ 13,681,929	\$ 13,672,929	\$ 14,070,694	\$ 14,952,704	\$ 15,490,280	\$ 18,023,657	\$ 16,769,826	\$ 18,187,015
Roadside - Other	\$ 44,814,828	\$ 12,888,091	\$ 14,202,068	\$ 17,724,669	\$ 14,140,980	\$ 15,416,552	\$ 15,801,442	\$ 13,858,677	\$ 16,781,353	\$ 17,976,745	\$ 20,307,418	\$ 20,098,592	\$ 18,721,801
Transport	\$ 19,539,059	\$ 5,808,277	\$ 6,101,688	\$ 7,629,094	\$ 6,457,682	\$ 7,373,034	\$ 7,283,147	\$ 6,534,610	\$ 6,663,457	\$ 6,579,144	\$ 7,989,825	\$ 8,387,948	\$ 8,621,208
Retail/ Lifestyle/Other	\$ 15,631,444	\$ 3,788,213	\$ 4,404,913	\$ 7,438,318	\$ 6,568,996	\$ 7,385,810	\$ 6,554,107	\$ 6,873,319	\$ 7,094,512	\$ 6,523,646	\$ 8,351,172	\$ 10,356,105	\$ 8,291,095
	\$ 122,952,334	\$ 37,028,847	\$ 38,038,266	\$ 47,885,221	\$ 39,948,630	\$ 43,857,325	\$ 43,311,625	\$ 41,337,300	\$ 45,492,026	\$ 46,569,815	\$ 54,672,072	\$ 55,612,471	\$ 53,821,119
<b>Variance</b>													
<u>Gross Revenues</u>													
Roadside - Billboards	-1.90%	-7.71%	-0.95%	2.85%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Roadside - Other	0.68%	-0.32%	8.63%	-4.94%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Transport	-0.86%	3.51%	-3.29%	-2.23%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Retail/ Lifestyle/Other	14.87%	18.91%	21.04%	9.16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	1.36%	-0.64%	4.84%	0.14%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<u>Net Revenues</u>													
Roadside - Billboards	-1.62%	-7.37%	-0.67%	3.08%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Roadside - Other	1.04%	-0.28%	8.61%	-4.06%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Transport	-0.18%	3.63%	-3.02%	-0.81%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Retail/ Lifestyle	15.48%	19.47%	22.20%	9.47%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	1.75%	-0.43%	5.07%	0.81%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

<b>Detailed Monthly Revenue Figures (By Sale Location)</b>													
	YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>This Year</b>													
<u>Gross Revenues</u>													
New South Wales	\$ 75,956,167	\$ 22,690,998	\$ 23,713,326	\$ 29,551,843	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Victoria	\$ 35,265,212	\$ 10,043,635	\$ 11,814,554	\$ 13,407,023	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Queensland	\$ 16,833,983	\$ 4,896,966	\$ 5,194,964	\$ 6,742,053	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
South Australia	\$ 2,913,359	\$ 938,895	\$ 1,023,920	\$ 950,544	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Western Australia	\$ 5,364,226	\$ 1,606,590	\$ 1,851,757	\$ 1,905,879	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Northern Territory	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Tasmania	\$ 316,131	\$ 103,796	\$ 104,977	\$ 107,358	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Australian Capital Territory	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ 136,649,078	\$ 40,280,880	\$ 43,703,498	\$ 52,664,700	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<u>Net Revenues</u>													
New South Wales	\$ 69,343,093	\$ 20,688,783	\$ 21,605,336	\$ 27,048,974	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Victoria	\$ 32,067,018	\$ 9,125,807	\$ 10,735,766	\$ 12,205,445	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Queensland	\$ 15,796,582	\$ 4,620,869	\$ 4,881,076	\$ 6,294,637	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
South Australia	\$ 2,666,612	\$ 856,907	\$ 936,944	\$ 872,761	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Western Australia	\$ 4,935,105	\$ 1,479,432	\$ 1,706,507	\$ 1,749,166	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Northern Territory	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Tasmania	\$ 299,806	\$ 97,222	\$ 100,551	\$ 102,033	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Australian Capital Territory	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ 125,108,216	\$ 36,869,020	\$ 39,966,180	\$ 48,273,016	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Last Year</b>													
<u>Gross Revenues</u>													
New South Wales	\$ 71,443,456	\$ 20,395,945	\$ 21,380,961	\$ 29,666,550	\$ 24,441,978	\$ 28,749,642	\$ 27,559,024	\$ 25,607,879	\$ 28,894,196	\$ 30,391,355	\$ 34,065,861	\$ 34,751,599	\$ 34,900,190
Victoria	\$ 39,093,810	\$ 12,586,599	\$ 12,530,784	\$ 13,976,427	\$ 10,379,601	\$ 10,603,877	\$ 10,075,703	\$ 10,406,176	\$ 11,379,197	\$ 11,591,471	\$ 16,094,601	\$ 15,594,741	\$ 13,697,975
Queensland	\$ 14,958,205	\$ 4,853,443	\$ 4,528,375	\$ 5,576,387	\$ 5,657,380	\$ 6,016,802	\$ 6,444,268	\$ 5,962,473	\$ 6,469,155	\$ 5,990,731	\$ 6,761,758	\$ 7,467,070	\$ 7,165,465
South Australia	\$ 3,907,306	\$ 1,111,966	\$ 1,460,176	\$ 1,335,164	\$ 1,147,696	\$ 950,179	\$ 1,131,232	\$ 913,636	\$ 1,137,447	\$ 777,376	\$ 1,006,982	\$ 1,107,375	\$ 1,170,507
Western Australia	\$ 5,105,455	\$ 1,487,807	\$ 1,687,081	\$ 1,930,567	\$ 2,065,267	\$ 1,666,937	\$ 1,872,518	\$ 1,965,265	\$ 1,824,470	\$ 1,918,108	\$ 1,730,758	\$ 1,996,424	\$ 1,683,099
Northern Territory	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Tasmania	\$ 310,000	\$ 104,000	\$ 98,000	\$ 108,000	\$ 95,262	\$ 97,000	\$ 95,000	\$ 90,000	\$ 100,000	\$ 95,000	\$ 105,000	\$ 94,000	\$ 102,000
Australian Capital Territory	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ 134,818,232	\$ 40,539,760	\$ 41,685,377	\$ 52,593,095	\$ 43,787,184	\$ 48,084,437	\$ 47,177,745	\$ 44,945,429	\$ 49,804,465	\$ 50,764,041	\$ 59,764,960	\$ 61,011,209	\$ 58,719,236
<u>Net Revenues</u>													
New South Wales	\$ 64,925,176	\$ 18,563,464	\$ 19,434,775	\$ 26,926,937	\$ 22,207,285	\$ 26,102,172	\$ 25,230,194	\$ 23,476,798	\$ 26,240,832	\$ 27,774,847	\$ 31,127,017	\$ 31,579,552	\$ 31,824,748
Victoria	\$ 35,533,202	\$ 11,454,495	\$ 11,391,346	\$ 12,687,361	\$ 9,444,980	\$ 9,663,477	\$ 9,215,355	\$ 9,523,218	\$ 10,355,375	\$ 10,619,192	\$ 14,661,279	\$ 14,177,590	\$ 12,532,657
Queensland	\$ 13,913,771	\$ 4,519,508	\$ 4,224,307	\$ 5,169,956	\$ 5,257,080	\$ 5,594,212	\$ 6,009,623	\$ 5,588,734	\$ 6,073,075	\$ 5,604,339	\$ 6,269,845	\$ 6,921,527	\$ 6,742,299
South Australia	\$ 3,574,220	\$ 1,019,456	\$ 1,334,723	\$ 1,220,041	\$ 1,054,366	\$ 871,129	\$ 1,037,595	\$ 841,382	\$ 1,042,060	\$ 716,279	\$ 920,108	\$ 1,009,991	\$ 1,069,146
Western Australia	\$ 4,714,065	\$ 1,373,924	\$ 1,560,115	\$ 1,780,026	\$ 1,895,783	\$ 1,535,335	\$ 1,728,858	\$ 1,820,168	\$ 1,684,684	\$ 1,765,158	\$ 1,595,823	\$ 1,833,811	\$ 1,555,269
Northern Territory	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Tasmania	\$ 291,900	\$ 98,000	\$ 93,000	\$ 100,900	\$ 89,136	\$ 91,000	\$ 90,000	\$ 87,000	\$ 96,000	\$ 90,000	\$ 98,000	\$ 90,000	\$ 97,000
Australian Capital Territory	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ 122,952,334	\$ 37,028,847	\$ 38,038,266	\$ 47,885,221	\$ 39,948,630	\$ 43,857,325	\$ 43,311,625	\$ 41,337,300	\$ 45,492,026	\$ 46,569,815	\$ 54,672,072	\$ 55,612,471	\$ 53,821,119
<b>Variance</b>													
<u>Gross Revenues</u>													
New South Wales	6.32%	11.25%	10.91%	-0.39%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Victoria	-9.79%	-20.20%	-5.72%	-4.07%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Queensland	12.54%	0.90%	14.72%	20.90%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
South Australia	-25.44%	-15.56%	-29.88%	-28.81%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Western Australia	5.07%	7.98%	9.76%	-1.28%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Northern Territory	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Tasmania	1.98%	-0.20%	7.12%	-0.59%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Australian Capital Territory	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	1.36%	-0.64%	4.84%	0.14%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<u>Net Revenues</u>													
New South Wales	6.80%	11.45%	11.17%	0.45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Victoria	-9.75%	-20.33%	-5.76%	-3.80%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Queensland	13.53%	2.24%	15.55%	21.75%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
South Australia	-25.39%	-15.94%	-29.80%	-28.46%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Western Australia	4.69%	7.68%	9.38%	-1.73%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Northern Territory	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Tasmania	2.71%	-0.79%	8.12%	1.12%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Australian Capital Territory	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	1.75%	-0.43%	5.07%	0.81%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

