

Detailed Monthly Revenue Figures (By Sale Location)													
	YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
This Year													
Gross Revenues													
New South Wales	\$ 379,670,653	\$ 29,066,654	\$ 36,510,243	\$ 41,187,561	\$ 31,047,084	\$ 39,169,287	\$ 41,965,700	\$ 36,749,912	\$ 38,152,610	\$ 39,949,562	\$ 45,872,040	\$ -	\$ -
Victoria	\$ 198,618,560	\$ 13,961,904	\$ 17,354,478	\$ 25,934,709	\$ 19,350,655	\$ 19,818,377	\$ 18,650,020	\$ 16,181,731	\$ 19,302,575	\$ 22,340,245	\$ 25,723,866	\$ -	\$ -
Queensland	\$ 73,485,434	\$ 6,043,703	\$ 5,981,695	\$ 6,939,675	\$ 6,618,789	\$ 7,660,973	\$ 7,979,149	\$ 6,931,314	\$ 7,391,551	\$ 7,687,179	\$ 10,251,406	\$ -	\$ -
South Australia	\$ 10,904,344	\$ 1,411,022	\$ 1,340,800	\$ 1,069,170	\$ 799,816	\$ 875,898	\$ 827,795	\$ 843,271	\$ 1,084,911	\$ 1,131,774	\$ 1,519,887	\$ -	\$ -
Western Australia	\$ 21,099,450	\$ 1,881,471	\$ 2,108,067	\$ 2,056,781	\$ 2,249,961	\$ 2,637,295	\$ 2,347,716	\$ 1,740,470	\$ 1,910,283	\$ 2,108,111	\$ 2,059,295	\$ -	\$ -
Northern Territory	\$ 292,897	\$ 17,634	\$ 17,306	\$ 12,754	\$ 27,964	\$ 32,208	\$ 43,398	\$ 46,332	\$ 40,079	\$ 30,077	\$ 25,145	\$ -	\$ -
Tasmania	\$ 1,234,966	\$ 99,037	\$ 103,045	\$ 110,048	\$ 105,220	\$ 124,910	\$ 153,096	\$ 122,382	\$ 126,561	\$ 136,198	\$ 154,469	\$ -	\$ -
	\$ 685,306,304	\$ 52,481,425	\$ 63,415,634	\$ 77,310,698	\$ 60,199,489	\$ 70,318,948	\$ 71,966,874	\$ 62,615,412	\$ 68,008,570	\$ 73,383,146	\$ 85,606,108	\$ -	\$ -
Net Revenues													
New South Wales	\$ 345,585,668	\$ 26,576,465	\$ 33,335,641	\$ 37,499,214	\$ 28,249,198	\$ 35,646,783	\$ 38,141,608	\$ 33,453,501	\$ 34,644,353	\$ 36,301,936	\$ 41,736,969	\$ -	\$ -
Victoria	\$ 179,986,239	\$ 12,660,966	\$ 15,758,117	\$ 23,497,919	\$ 17,640,207	\$ 17,944,814	\$ 16,922,655	\$ 14,687,365	\$ 17,469,484	\$ 20,106,646	\$ 23,298,066	\$ -	\$ -
Queensland	\$ 68,587,546	\$ 5,658,293	\$ 5,619,327	\$ 6,511,470	\$ 6,173,519	\$ 7,158,877	\$ 7,428,000	\$ 6,486,278	\$ 6,916,983	\$ 7,064,783	\$ 9,570,016	\$ -	\$ -
South Australia	\$ 10,034,686	\$ 1,289,846	\$ 1,244,990	\$ 984,410	\$ 732,196	\$ 809,523	\$ 761,206	\$ 780,499	\$ 1,003,960	\$ 1,035,938	\$ 1,392,118	\$ -	\$ -
Western Australia	\$ 19,403,418	\$ 1,735,538	\$ 1,956,256	\$ 1,904,449	\$ 2,062,586	\$ 2,413,929	\$ 2,144,638	\$ 1,600,418	\$ 1,757,547	\$ 1,932,915	\$ 1,895,142	\$ -	\$ -
Northern Territory	\$ 280,697	\$ 16,914	\$ 16,562	\$ 12,035	\$ 26,295	\$ 30,697	\$ 41,566	\$ 44,777	\$ 38,916	\$ 28,952	\$ 23,983	\$ -	\$ -
Tasmania	\$ 1,180,316	\$ 95,200	\$ 98,228	\$ 104,763	\$ 100,743	\$ 118,146	\$ 153,097	\$ 115,038	\$ 119,556	\$ 129,096	\$ 146,449	\$ -	\$ -
	\$ 625,058,570	\$ 48,033,222	\$ 58,029,121	\$ 70,514,260	\$ 54,984,744	\$ 64,122,769	\$ 65,592,770	\$ 57,167,876	\$ 61,950,799	\$ 66,600,266	\$ 78,062,743	\$ -	\$ -
Last Year													
Gross Revenues													
New South Wales	\$ 322,636,496	\$ 24,004,031	\$ 28,419,190	\$ 36,148,879	\$ 28,766,416	\$ 30,540,343	\$ 32,984,686	\$ 29,942,325	\$ 31,226,982	\$ 37,297,191	\$ 43,306,453	\$ 45,469,246	\$ 44,292,304
Victoria	\$ 167,046,113	\$ 13,854,845	\$ 15,705,695	\$ 17,842,331	\$ 15,420,985	\$ 15,824,885	\$ 16,354,933	\$ 14,155,060	\$ 15,962,214	\$ 19,409,982	\$ 22,515,183	\$ 23,816,006	\$ 20,237,757
Queensland	\$ 67,627,750	\$ 6,069,977	\$ 5,418,411	\$ 6,576,174	\$ 6,442,257	\$ 7,900,764	\$ 6,899,299	\$ 7,838,988	\$ 6,152,542	\$ 6,715,461	\$ 7,613,877	\$ 8,347,264	\$ 7,713,920
South Australia	\$ 9,743,778	\$ 972,518	\$ 1,067,326	\$ 1,039,677	\$ 899,431	\$ 1,085,126	\$ 837,504	\$ 831,120	\$ 1,022,834	\$ 917,514	\$ 1,070,728	\$ 1,356,616	\$ 1,204,724
Western Australia	\$ 21,740,020	\$ 1,565,420	\$ 1,916,258	\$ 2,011,219	\$ 2,137,117	\$ 2,777,574	\$ 2,138,446	\$ 1,986,143	\$ 2,139,829	\$ 2,048,284	\$ 3,019,730	\$ 3,199,110	\$ 2,419,361
Northern Territory	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 22,268
Tasmania	\$ 887,120	\$ 94,475	\$ 97,158	\$ 85,039	\$ 90,071	\$ 88,287	\$ 91,118	\$ 87,088	\$ 91,669	\$ 83,765	\$ 78,450	\$ 87,194	\$ 115,115
	\$ 589,681,277	\$ 46,561,266	\$ 52,624,038	\$ 63,703,319	\$ 53,756,277	\$ 58,216,979	\$ 59,305,986	\$ 54,840,724	\$ 56,596,070	\$ 66,472,197	\$ 77,604,421	\$ 82,275,436	\$ 76,005,449
Net Revenues													
New South Wales	\$ 293,606,198	\$ 21,812,113	\$ 25,853,968	\$ 32,923,825	\$ 26,202,148	\$ 27,770,446	\$ 30,011,053	\$ 27,272,518	\$ 28,383,010	\$ 34,019,248	\$ 39,357,869	\$ 41,356,285	\$ 40,279,844
Victoria	\$ 151,187,014	\$ 12,467,170	\$ 14,162,307	\$ 16,129,111	\$ 13,971,129	\$ 14,320,641	\$ 14,809,823	\$ 12,849,693	\$ 14,468,077	\$ 17,597,936	\$ 20,411,127	\$ 21,607,102	\$ 18,432,536
Queensland	\$ 63,169,915	\$ 5,685,704	\$ 5,094,626	\$ 6,147,294	\$ 6,017,897	\$ 7,342,442	\$ 6,448,519	\$ 7,311,699	\$ 5,772,674	\$ 6,267,924	\$ 7,081,136	\$ 7,801,316	\$ 7,186,215
South Australia	\$ 8,927,582	\$ 893,608	\$ 978,866	\$ 947,693	\$ 822,165	\$ 991,049	\$ 767,251	\$ 760,562	\$ 937,471	\$ 843,348	\$ 985,569	\$ 1,245,555	\$ 1,105,556
Western Australia	\$ 19,937,466	\$ 1,441,696	\$ 1,760,562	\$ 1,846,107	\$ 1,959,805	\$ 2,537,967	\$ 1,963,545	\$ 1,828,052	\$ 1,962,330	\$ 1,879,822	\$ 2,757,580	\$ 2,926,144	\$ 2,230,293
Northern Territory	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 21,549
Tasmania	\$ 851,985	\$ 90,410	\$ 92,943	\$ 81,864	\$ 86,295	\$ 84,516	\$ 87,326	\$ 83,760	\$ 88,003	\$ 80,571	\$ 76,297	\$ 83,830	\$ 109,964
	\$ 537,680,160	\$ 42,390,701	\$ 47,943,272	\$ 58,075,894	\$ 49,059,439	\$ 53,047,061	\$ 54,087,517	\$ 50,106,284	\$ 51,611,565	\$ 60,688,849	\$ 70,669,578	\$ 75,020,232	\$ 69,365,957
Variance													
Gross Revenues													
New South Wales	17.68%	21.09%	28.47%	13.94%	7.93%	28.25%	27.23%	22.74%	22.18%	7.11%	5.92%	N/A	N/A
Victoria	18.90%	0.77%	10.50%	45.35%	25.48%	25.24%	14.03%	14.32%	20.93%	15.10%	14.25%	N/A	N/A
Queensland	8.66%	-0.43%	10.40%	5.53%	2.74%	-3.04%	15.65%	-11.58%	20.14%	14.47%	34.64%	N/A	N/A
South Australia	11.91%	45.09%	25.62%	2.84%	-11.08%	-19.28%	-1.16%	1.46%	6.07%	23.35%	41.95%	N/A	N/A
Western Australia	-2.95%	20.19%	10.01%	2.27%	5.28%	-5.05%	9.79%	-12.37%	-10.73%	2.92%	-31.81%	N/A	N/A
Northern Territory	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Tasmania	39.21%	4.83%	6.06%	29.41%	16.82%	41.48%	68.02%	40.53%	38.06%	62.60%	96.90%	N/A	N/A
	16.22%	12.71%	20.51%	21.36%	11.99%	20.79%	21.35%	14.18%	20.16%	10.40%	10.31%	N/A	N/A
Net Revenues													
New South Wales	17.70%	21.84%	28.94%	13.90%	7.81%	28.36%	27.09%	22.66%	22.06%	6.71%	6.04%	N/A	N/A
Victoria	19.05%	1.55%	11.27%	45.69%	26.26%	25.31%	14.27%	14.30%	20.75%	14.26%	14.14%	N/A	N/A
Queensland	8.58%	-0.48%	10.30%	5.92%	2.59%	-2.50%	15.19%	-11.29%	19.82%	12.71%	35.15%	N/A	N/A
South Australia	12.40%	44.34%	27.19%	3.87%	-10.94%	-18.32%	-0.79%	2.62%	7.09%	22.84%	41.25%	N/A	N/A
Western Australia	-2.68%	20.38%	11.12%	3.16%	5.24%	-4.89%	9.22%	-12.45%	-10.44%	2.82%	-31.28%	N/A	N/A
Northern Territory	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Tasmania	38.54%	5.30%	5.69%	27.97%	16.74%	39.79%	75.32%	37.34%	35.85%	60.23%	91.95%	N/A	N/A
	16.25%	13.31%	21.04%	21.42%	12.08%	20.88%	21.27%	14.09%	20.03%	9.74%	10.46%	N/A	N/A

Note: The figures have been adjusted for 2014 revenue to reflect changes within categories, allowing direct comparisons in revenue year-on-year.