

| Detailed Monthly Revenue Figures (By Media Location) | | | | | | | | | | | | | |
|--|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|
| | YTD | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
| This Year | | | | | | | | | | | | | |
| <u>Gross Revenues</u> | | | | | | | | | | | | | |
| New South Wales | \$ 184,272,188 | \$ 23,485,276 | \$ 28,740,296 | \$ 35,011,525 | \$ 27,962,790 | \$ 34,633,016 | \$ 34,439,285 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Victoria | \$ 157,842,558 | \$ 20,193,315 | \$ 24,630,335 | \$ 31,006,333 | \$ 23,443,483 | \$ 28,526,240 | \$ 30,042,852 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Queensland | \$ 98,685,110 | \$ 13,364,303 | \$ 15,435,716 | \$ 17,393,332 | \$ 15,897,866 | \$ 18,023,733 | \$ 18,570,160 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| South Australia | \$ 20,189,828 | \$ 2,710,859 | \$ 3,063,206 | \$ 3,730,951 | \$ 3,133,744 | \$ 3,820,601 | \$ 3,730,467 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Western Australia | \$ 31,936,401 | \$ 4,328,700 | \$ 5,113,315 | \$ 5,938,171 | \$ 4,975,337 | \$ 5,841,155 | \$ 5,739,723 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Northern Territory | \$ 394,258 | \$ 61,234 | \$ 39,625 | \$ 64,115 | \$ 49,539 | \$ 88,099 | \$ 91,646 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Tasmania | \$ 1,947,381 | \$ 328,848 | \$ 310,678 | \$ 356,840 | \$ 308,252 | \$ 345,452 | \$ 297,311 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| | \$ 495,267,724 | \$ 64,472,535 | \$ 77,333,171 | \$ 93,501,267 | \$ 75,771,011 | \$ 91,278,296 | \$ 92,911,444 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| <u>Net Revenues</u> | | | | | | | | | | | | | |
| New South Wales | \$ 167,848,574 | \$ 21,518,282 | \$ 26,191,500 | \$ 31,852,337 | \$ 25,478,204 | \$ 31,529,636 | \$ 31,278,615 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Victoria | \$ 143,622,708 | \$ 18,380,642 | \$ 22,384,855 | \$ 28,152,716 | \$ 21,310,265 | \$ 26,025,269 | \$ 27,368,961 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Queensland | \$ 90,984,237 | \$ 12,367,044 | \$ 14,238,107 | \$ 16,018,652 | \$ 14,678,585 | \$ 16,653,123 | \$ 17,028,726 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| South Australia | \$ 18,434,087 | \$ 2,470,795 | \$ 2,800,123 | \$ 3,400,548 | \$ 2,861,375 | \$ 3,490,263 | \$ 3,410,983 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Western Australia | \$ 29,148,556 | \$ 3,964,771 | \$ 4,678,287 | \$ 5,410,059 | \$ 4,545,012 | \$ 5,329,653 | \$ 5,220,774 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Northern Territory | \$ 364,413 | \$ 56,834 | \$ 36,293 | \$ 59,533 | \$ 44,523 | \$ 81,962 | \$ 85,268 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Tasmania | \$ 1,844,022 | \$ 310,763 | \$ 293,252 | \$ 337,533 | \$ 292,160 | \$ 327,251 | \$ 283,063 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| | \$ 452,246,597 | \$ 59,069,131 | \$ 70,622,417 | \$ 85,231,378 | \$ 69,210,124 | \$ 83,437,157 | \$ 84,676,390 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Last Year | | | | | | | | | | | | | |
| <u>Gross Revenues</u> | | | | | | | | | | | | | |
| New South Wales | \$ 182,665,508 | \$ 22,882,163 | \$ 28,537,201 | \$ 36,612,819 | \$ 28,757,858 | \$ 32,942,372 | \$ 32,933,095 | \$ 26,776,650 | \$ 31,185,263 | \$ 33,098,154 | \$ 36,361,187 | \$ 40,377,941 | \$ 39,528,707 |
| Victoria | \$ 133,633,457 | \$ 17,009,100 | \$ 19,421,728 | \$ 25,817,268 | \$ 20,925,971 | \$ 24,547,262 | \$ 25,912,128 | \$ 20,897,998 | \$ 24,250,078 | \$ 28,709,264 | \$ 29,895,849 | \$ 34,140,889 | \$ 33,209,328 |
| Queensland | \$ 98,766,599 | \$ 12,180,726 | \$ 14,342,761 | \$ 20,421,768 | \$ 17,788,066 | \$ 17,163,621 | \$ 16,869,657 | \$ 14,637,008 | \$ 16,985,130 | \$ 18,254,639 | \$ 18,737,894 | \$ 19,585,365 | \$ 20,322,558 |
| South Australia | \$ 19,702,361 | \$ 2,345,177 | \$ 2,908,671 | \$ 3,869,791 | \$ 3,242,396 | \$ 3,797,158 | \$ 3,539,168 | \$ 2,929,791 | \$ 3,587,702 | \$ 3,602,838 | \$ 3,844,152 | \$ 3,881,614 | \$ 3,803,218 |
| Western Australia | \$ 32,933,074 | \$ 3,806,297 | \$ 4,953,055 | \$ 6,474,468 | \$ 5,521,806 | \$ 6,091,948 | \$ 6,085,500 | \$ 4,777,154 | \$ 5,564,701 | \$ 6,295,771 | \$ 6,249,014 | \$ 6,555,280 | \$ 6,561,871 |
| Northern Territory | \$ 412,026 | \$ 71,539 | \$ 59,587 | \$ 80,579 | \$ 64,556 | \$ 69,512 | \$ 66,253 | \$ 48,564 | \$ 43,882 | \$ 49,706 | \$ 60,018 | \$ 58,924 | \$ 55,186 |
| Tasmania | \$ 1,744,994 | \$ 264,804 | \$ 278,088 | \$ 335,546 | \$ 281,296 | \$ 306,987 | \$ 278,273 | \$ 245,986 | \$ 275,952 | \$ 262,239 | \$ 269,563 | \$ 285,973 | \$ 314,004 |
| | \$ 469,858,019 | \$ 58,559,806 | \$ 70,501,091 | \$ 93,612,239 | \$ 76,581,949 | \$ 84,918,860 | \$ 85,684,074 | \$ 70,313,151 | \$ 81,892,708 | \$ 90,272,611 | \$ 95,417,677 | \$ 104,885,986 | \$ 103,794,872 |
| <u>Net Revenues</u> | | | | | | | | | | | | | |
| New South Wales | \$ 166,379,970 | \$ 20,896,656 | \$ 26,002,154 | \$ 33,296,290 | \$ 26,200,737 | \$ 29,980,702 | \$ 30,003,431 | \$ 24,447,554 | \$ 28,410,390 | \$ 30,142,487 | \$ 33,128,405 | \$ 36,810,209 | \$ 35,955,774 |
| Victoria | \$ 121,563,177 | \$ 15,484,210 | \$ 17,656,207 | \$ 23,403,251 | \$ 19,008,959 | \$ 22,384,347 | \$ 23,626,203 | \$ 19,023,560 | \$ 22,021,869 | \$ 26,053,784 | \$ 27,170,672 | \$ 31,154,782 | \$ 30,222,155 |
| Queensland | \$ 90,765,174 | \$ 11,250,377 | \$ 13,179,387 | \$ 18,680,107 | \$ 16,331,983 | \$ 15,806,202 | \$ 15,517,118 | \$ 13,537,950 | \$ 15,630,001 | \$ 16,773,988 | \$ 17,296,881 | \$ 18,012,921 | \$ 18,642,991 |
| South Australia | \$ 17,953,332 | \$ 2,136,506 | \$ 2,654,617 | \$ 3,520,909 | \$ 2,953,323 | \$ 3,463,362 | \$ 3,224,615 | \$ 2,692,609 | \$ 3,267,967 | \$ 3,276,875 | \$ 3,498,796 | \$ 3,539,973 | \$ 3,461,960 |
| Western Australia | \$ 29,969,784 | \$ 3,472,444 | \$ 4,506,604 | \$ 5,882,525 | \$ 5,033,206 | \$ 5,545,497 | \$ 5,529,508 | \$ 4,358,795 | \$ 5,070,827 | \$ 5,731,204 | \$ 5,700,669 | \$ 5,983,448 | \$ 5,989,355 |
| Northern Territory | \$ 380,583 | \$ 65,362 | \$ 54,098 | \$ 74,804 | \$ 60,157 | \$ 64,766 | \$ 61,396 | \$ 44,711 | \$ 39,845 | \$ 44,525 | \$ 54,590 | \$ 53,856 | \$ 51,280 |
| Tasmania | \$ 1,648,710 | \$ 251,992 | \$ 264,617 | \$ 317,778 | \$ 264,692 | \$ 287,622 | \$ 262,009 | \$ 232,485 | \$ 259,655 | \$ 246,468 | \$ 255,447 | \$ 270,414 | \$ 298,336 |
| | \$ 428,660,730 | \$ 53,557,547 | \$ 64,317,684 | \$ 85,175,664 | \$ 69,853,057 | \$ 77,532,498 | \$ 78,224,280 | \$ 64,337,664 | \$ 74,700,554 | \$ 82,269,331 | \$ 87,105,460 | \$ 95,825,603 | \$ 94,621,851 |
| Variance | | | | | | | | | | | | | |
| <u>Gross Revenues</u> | | | | | | | | | | | | | |
| New South Wales | 0.88% | 2.64% | 0.71% | -4.37% | -2.76% | 5.13% | 4.57% | N/A | N/A | N/A | N/A | N/A | N/A |
| Victoria | 18.12% | 18.72% | 26.82% | 20.10% | 12.03% | 16.21% | 15.94% | N/A | N/A | N/A | N/A | N/A | N/A |
| Queensland | -0.08% | 9.72% | 7.62% | -14.83% | -10.63% | 5.01% | 10.08% | N/A | N/A | N/A | N/A | N/A | N/A |
| South Australia | 2.47% | 15.59% | 5.31% | -3.59% | -3.35% | 0.62% | 5.41% | N/A | N/A | N/A | N/A | N/A | N/A |
| Western Australia | -3.03% | 13.72% | 3.24% | -8.28% | -9.90% | -4.12% | -5.68% | N/A | N/A | N/A | N/A | N/A | N/A |
| Northern Territory | -4.31% | -14.40% | -33.50% | -20.43% | -23.26% | 26.74% | 38.33% | N/A | N/A | N/A | N/A | N/A | N/A |
| Tasmania | 11.60% | 24.19% | 11.72% | 6.35% | 9.58% | 12.53% | 6.84% | N/A | N/A | N/A | N/A | N/A | N/A |
| | 5.41% | 10.10% | 9.69% | -0.12% | -1.06% | 7.49% | 8.43% | N/A | N/A | N/A | N/A | N/A | N/A |
| <u>Net Revenues</u> | | | | | | | | | | | | | |
| New South Wales | 0.88% | 2.97% | 0.73% | -4.34% | -2.76% | 5.17% | 4.25% | N/A | N/A | N/A | N/A | N/A | N/A |
| Victoria | 18.15% | 18.71% | 26.78% | 20.29% | 12.11% | 16.27% | 15.84% | N/A | N/A | N/A | N/A | N/A | N/A |
| Queensland | 0.24% | 9.93% | 8.03% | -14.25% | -10.12% | 5.36% | 9.74% | N/A | N/A | N/A | N/A | N/A | N/A |
| South Australia | 2.68% | 15.65% | 5.48% | -3.42% | -3.11% | 0.78% | 5.78% | N/A | N/A | N/A | N/A | N/A | N/A |
| Western Australia | -2.74% | 14.18% | 5.48% | -8.03% | -9.70% | -3.89% | -5.58% | N/A | N/A | N/A | N/A | N/A | N/A |
| Northern Territory | -4.25% | -13.05% | -32.91% | -20.41% | -25.99% | 26.55% | 38.88% | N/A | N/A | N/A | N/A | N/A | N/A |
| Tasmania | 11.85% | 23.32% | 10.82% | 6.22% | 10.38% | 13.78% | 8.04% | N/A | N/A | N/A | N/A | N/A | N/A |
| | 5.50% | 10.29% | 9.80% | 0.07% | -0.92% | 7.62% | 8.25% | N/A | N/A | N/A | N/A | N/A | N/A |